

## How many NBX systems are installed, and how well have they held up in service to date?

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Sunday, 21 January 2007 13:29 - Last Updated Friday, 02 March 2007 09:55

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There is a varying range of numbers that are used to answer this question. The estimate on a Webex in 2004 was in the 18,000 plus range. Other estimates have gone as high as 22,000. The exact number is not a published piece of 3Com data. If you take the number 18,000 and estimated that the average install has 25 to 50 seats, there is good integration of both the processors and the phones. This is important in choosing the system, as there are many lesser known manufacturers in the market, with far fewer installations. It is also important to note that the product has been sold on a world wide basis, which may expand the integrated base number.